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People Smart. Results Driven.™

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The Predictive Success Corporation, one of Canada's leading human capital management & assessment firms, is pleased to announce the appointment of two new Managing Principals in new roles for the company as the company expands in Quebec. Liz Ince and Lilla Sutera have joined the Predictive Success team as of January 1.

Liz Ince comes to Predictive Success after a successful role as a consultant/ leader in the retail world and has a solid track record of success in building business units ranging from Sears Canada (Montreal office) to Hudson's Bay. Liz is a graduate of the Retail Executive Development Programme at the University of British Columbia and of the Corporate Management Training Programme at the Hudson Bay Company.

Lilla Sutera, based in Montreal, is a McGill University graduate in communications studies, and holds a certificate by the Council for Continuing Pharmaceutical Education (CCPE Accreditation) Liz is a native of Montreal and speaks French, English and Italian. Lilla's past record of success was a key factor in her selection to Predictive Success! Lilla has been described by her past leader at Wolters Kluwer Pharma Solutions (large International pharma sales company) as a dynamic and results oriented individual with an extensive track record in account and sales management.

#### **About Predictive Success Corporation**

Predictive Success Corporation, a federally registered incorporation, and is a recipient of the Ernst & Young Entrepreneur of the Year nominee for 2008. The company has also been selected to the PI Worldwide Founders Club for revenue growth and client excellence across Canada in both 2007 and 2008 and earned top revenue status in North America in 2010. Predictive Success now supplies 14% of Canada's Best Managed Top 50 Companies including the #1 best Managed Company.

Market leader in "Human Capital Analytics". Predictive Success™ enables businesses to strengthen their only real long term source of competitive advantage - their people. Predictive Success Analytics help customers measure accurately their people to ensure they have the right people in the right roles and working as effectively as possible. Each manager has analytics to understand the precise motivations for success. Our clients are market leaders. Join us today and gain a proven process to harness the power of your greatest asset – your people.

#### **About PI**

Created in 1955 at the Harvard Square in Boston, the Predictive Index (PI) survey is a managerial assessment tool that provides insight into the natural workplace behaviors of prospective and existing employees – resulting in improved hiring decisions, team performance, overall communication and workforce productivity

#### **About PI Worldwide**

PI Worldwide is a privately held international management consulting company with headquarters in Massachusetts, USA. Our management team includes recognized experts in organizational development, psychology, research, and management consulting and employee relations. In addition to the Predictive Success Corporation in Canada, PI Worldwide has licensed consultants in offices in the United States, Europe, South America, Africa, Dubai, Asia, Australia, and India. PI has been in Canada for 53 years **[www.predictivesuccess.com](http://www.predictivesuccess.com)**