

# Job Summary - Management Consultant,

## Predictive Success [www.predictivesuccess.com](http://www.predictivesuccess.com)

### Company

Predictive Success Corporation, A PI Worldwide Member Firm

### Location

Toronto, ON with clients and locations coast to coast **Toll free 1 855 430 9788**

### Industries

Management Consulting Services

Business Services - Other

### Job Type

Full Time

Temporary/Contract/Project

### Years of Experience

7+to 10 Years

### Education Level

Bachelor's Degree

### Career Level

Manager (Manager/Supervisor of Staff)

## Management Consultant

### About the Job

Management Consulting Associates

We are looking for consultants and Sr. Level Leaders who want to deliver world class systems to organizations. Predictive Success is a leader across Canada and specializes in predictive analytics, assessments, and training. We have openings in our Calgary, Toronto, Kingston- Cornwall Region, Montreal, Halifax offices as the business is growing rapidly. Please visit: [www.predictivesuccess.com](http://www.predictivesuccess.com)

### About the opportunity:

- As a Predictive Success Associate you will work with clients across all industries and around the world. Utilizing our extensive product offerings you will help organizations develop leaders, create succession plans, train their sales teams, and bring the right people into the organization.
- Aggressive commission-only opportunity:
  - Annual Renewal Fee structure creates Associate annuity income
  - Conducting client training drives client results and is a lucrative Associate revenue source
  - Income expectation:
    - Year 1 average \$65k
    - Year 2 average \$110k

- Top Associate 2010 income +\$300k
- We offer multiple workshop certifications.
- Successful Associates have a strong personal network, senior management or sales and client management experience, and the personal discipline to consistently generate business.
- Successful Associates have the ability to generate a **lifetime 6 figure income stream.**
- Associates in the firm are Independent Contractors

**About The Firm:**

- Since 2006, and the acquisition of the John Watson Group
- 250+clients supported in all provinces and 5 US states
  - Most clients we service range in size from 50 employees to 750 employees
  - We also now have 28% of Canada's Best Managed List ( McLean's) using Predictive index
- The Predictive Success Corporation is a Licensee of:
  - Predictive Index®
    - Assessments: Behavioral, Influencing, Sales, Job Modeling
    - Management training, sales/influence training
  - Professional Learning Indicator – cognitive assessment
  - Multi-Source Development assessment and Leadership Transition Program
- Associate support
  - email , hosted Outlook software and email through Bell Hosted Exchange CRM
  - Workshop scheduling, student placement, and follow-up, training in Boston
  - Sales Forecasting and lead management
- The Predictive Success team handles all aspects of Accounting including - invoicing, collections, disbursements, reporting

We are an equal opportunity company and practice diversity

