

# Managing People to PERFORM



## MANAGING WITH PI

Our **Managing People to Perform** workshop gives participants the tools and perspectives they need to develop increased self-awareness and a thorough understanding of what drives their day-to-day management behaviors. In addition to securing a firm grasp of their own management styles, an expert PI facilitator will help them identify the behavioral styles of their direct reports.









### Participants will leave the workshop with:

- An “at-a-glance” team summary of behavioral styles
- A Manager’s Scorecard that highlights gaps in management techniques that may inhibit employee performance
- A detailed *Personal Action Plan*

*We trained about 40 managers and a number of them told me it was the best training they have ever attended. They found it to be applicable to their job and immediately usable!*

*- Tina Cloer, CEO  
The Children’s Bureau*

Gain scientific insights into how each team member:

-  **COMMUNICATES**
-  **DELEGATES**
-  **PROBLEM SOLVES**
-  **MAKES DECISIONS**
-  **RESPONDS TO PRESSURE**
-  **ADAPTS TO CHANGE**
-  **TAKES ACTION + OWNERSHIP**
-  **LISTENS AND INFLUENCES**
-  **TAKES RISKS**

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PROFESSIONAL  
SERIES

# MANAGING

## People to Perform

### INSIDE THE WORKSHOP

This fast-paced workshop includes a diverse set of learning and development activities including a case study, personal reflection exercises, group discussions, and the creation of detailed action plans.



### WHO SHOULD ATTEND?

Front-line managers, supervisors, and directors responsible for maximizing the business performance of their teams will benefit from this workshop. In addition, anyone who has the responsibility of directing employee efforts – or advising others who do – should strongly consider attending.

The Managing People to Perform workshop begins with “**What Drives People?**” as an introduction.

This workshop is just one of four Professional Series Workshops offered by The Predictive Index.

Find out more today at  
[www.predictiveindex.com](http://www.predictiveindex.com)



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