



DOUG McCANN

Managing Principal, Predictive Success Corporation
Talent Optimization | Business Strategy | Revenue Growth

Doug McCann is a dynamic speaker, leadership trainer, entrepreneur, and business leader, Doug McCann is known for helping leaders engage their employees for better business results. With over 23 years of international experience within retail, logistics, global sourcing and product development for IKEA, Doug brings a depth of real-world experience to his clients and audiences. Doug is the former President of IKEA's North American Supply Chain organization.

CAREER HIGHLIGHTS

- By utilizing his in-depth retail knowledge of supply chain management, product sourcing development and retailing, Doug works closely with retailers to train and educate employees, streamline their business processes, understand their customers better and improve their overall bottom-line results.
- Leading organizations seek Doug's expertise – Doug is a highly requested keynote speaker for CEO associations and global brands.
- As a former Business Manager for IKEA Sweden, and the former President of the IKEA Wholesale Division in Philadelphia, USA, Doug understands the challenges facing global organizations and their leaders.

KEYNOTE TOPICS

- Talent Optimization
- Strategic Planning
- Team Development
- Sales Strategy
- Scientific Sales
- Executive Coaching
- Emotional Intelligence
- Performance Amplification
- Client Relationship Management



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"The training was rich in knowledge and engaging. I feel now I have a better understanding about why any candidates behave in a particular way or a pattern and how this knowledge can be used to assist them in their progression process. I was never bored or distracted during the entire session."

- Mital Kore, Seaspan Shipmanagement India



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