



ERIC IRWIN, MBA

Managing Principal, Predictive Success Corporation
Talent Optimization | Business Strategy

Eric Irwin is an MBA graduate from Queen's University. Eric holds certificates in SAS Querying and Reporting, Online Learning Design, Distance Learning Administration and

Management Solutions for Distance Education. Eric was with Walmart Canada Bank, where as a founding member of the bank team, he established all store-level Financial Services sales operations processes.

CAREER HIGHLIGHTS

- Formerly a top Executive at Walmart Bank and Shopper's Drug Mart, Eric's clients benefit from over 20 years helping leaders, teams and individuals drive growth and results.
- A career advisor to some of Canada's top universities, Eric has been a guest lecturer at Queens University Smith School of Business and the Kenneth Levene Graduate School of Business at the University of Regina.
- Eric is a highly requested corporate presenter, including sessions at the International HR Analytics Conference, Mackay CEO Forums, University of Toronto Rotman School of Management, Buffalo's "Talent: How to Hire & Train" event, and radio broadcast appearances on Buffalo's WNY @ Work.

KEYNOTE TOPICS

- Organizational Effectiveness
- Succession Planning
- Safety at Work
- Talent Optimization
- Strategic Planning
- Team Development
- Performance Amplification
- Scientific Sales
- Emotional Intelligence



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"Definitely learning to appreciate our differences and different drivers will help us collaborate more effectively. The charts and explanations were very useful. Eric was extremely knowledgeable and passionate - and it shows!"

- Juanpolo Mercado, CPP



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