STEPHEN FLOWER

**Managing Prinicpal & Speaker, Predictive Success Corporation
Talent Optimization | Business Strategy | Revenue Growth**

Stephen Flower has been trained as a certified PI® Analyst with Predictive Success™. He is also a certified facilitator for the Predictive Index Professional Series Workshops™, Customer Focused Selling™ and Influencing for Results™. Stephen is a requested guest lecturer on topics including behavioral and cognitive profiling, strategic workforce planning, performance and change management, coaching and team dynamics.

CAREER HIGHLIGHTS

- Stephen is a proven leadership consultant in workforce analytics, taking an evidence-based approach to his strategic talent development work with clients.
- Stephen's range of expertise covers talent, strategic development and the Six-Sigma Process to drive revenue-growth and increase employee retention.
- A speaker on a range of topics and industries, Stephen's keynote speaking engagements are tailored to drive real, actionable-insights for progressive, growth-oriented organizations.

KEYNOTE TOPICS

- Team Development
- Change Management
- Sales Strategy

- Strategic Planning
- Scientific Sales
- Franchise Effectiveness

- Leadership Development
- Employee Engagement
- Client Relationship Management

Scotiabank · ALGOMA CENTRAL CORPORATION · *Carrier* · CANADA BREAD · salesforce · **Chubb**

Contact Stephen:

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"Stephen was an excellent facilitator – very engaging. I appreciated the knowledge checks and his use of demonstrations before asking us to complete a task."

- Addison Siemko, RBC Dominion Securities

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